

Council Early Show N Sale Order Form

Check box: Unit Type Pack Troop Crew Unit Number _____

District Blackbeard Caswell Pitt Neuse Basin White Oak River Croatan Trails Tar River Wilson Lewis Deanes

Unit Popcorn Kernel: _____ Email (required): _____

Address: _____ City: _____ State: _____ Zip _____

Best Daytime phone number: _____

Item	Quantity per case	Retail Value	# of Cases Order
Cheese Lover's	1	\$30	
18pk Kettle Corn	6	\$150	
18pk Unbelievable Butter	6	\$120	
18pk Butter Light	6	\$120	
Caramel Corn with Nuts	12	\$240	
Caramel Corn	12	\$120	

Product Inventory

All popcorn ordered from Trail's End cannot be returned so it becomes the property of the East Carolina Council. Returned popcorn is used to fill Take Orders. In order to maintain the current commission structure, we are asking for your help by limiting your returns to **less than 25%** of your original Show & Sell order. The steps below will help reduce the amount of returns:

- Order your popcorn based on last year's sale and changes on your Unit membership
- Look at your sales plan. Do you have more or less sale sites lined up than you had last year?
- Have a pickup/return and money turn in day to help you see who is selling and redistribute the popcorn to the families who are selling.

Council's Return Policy and Procedures

Show and Sale Return date is Monday, November 7th by noon **NO LATE RETURNS ACCEPTED**

- Show and Sale returns returned on or before November 11th to Council Office or District Kernel **No Exceptions**
- ONLY FULL CASES WILL BE ACCEPTED.
- Returned product must be in its correct case and in SELLABLE condition. Damaged products not accepted.

No more than 25% of original Show & Sale order can be returned.