



2011 Product Sale Bonus Commission Plan

In an effort to grow your product sale, the East Carolina Council is offering a Product Sale Bonus Commission Plan. This plan is made possible because of savings in our product cost as a result of how we order the product from Trails-End and have it delivered to your district's distribution site.

There will not be a change on how you pick-up your popcorn.

The base popcorn commission will remain unchanged at 32%.

Units may earn an additional 3% commission by completing ALL of the following requirements:

- Recruit a Unit Product Sale Chair other than the Cubmaster, Scoutmaster or Crew Advisor
- A Unit representative attends your district's kickoff in August and Volunteer Recognition Day at Camp Boddie on July 30
 - Blackbeard – August
 - Croatan Trails – August
 - Pitt – August
 - Tri-County – August
 - Wilson Area – August
 - Caswell – August
 - Neuse Basin – August
 - Tar River – August
 - White Oak River – August
- Achieve the minimum sales goal for your unit
- Units must submit four reports via the online reporting system on the website or fax on (September 7 and 21, October 5 and 19)
- Units must place its order on time in whole cases (November 4, 2011)
- Unit must place its prize order on time (November 4, 2011)
- Unit must make its full payment on time (December 9, 2011)

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